

THE ON RAMP

A Monthly Newsletter for Herc Rentals Professional Drivers



Professional driver Jason Stiltner (center) is congratulated by Mike Ammons, Southern Virginia District Manager (left), Rob Tudor, South Charleston, WV, branch manager (center right), and Doug Smith, Carolina Region Vice President (right) after passing a Level III DOT inspection with no violations.

When Jason Stiltner joined Herc Rentals as a temporary yard worker at the South Charleston, WV, branch in 2018, he already knew the key to passing inspections is preparation. It worked in the food service industry, and now Stiltner knows it works in the equipment rental business as well. After joining Team Herc, he quickly proved himself and became a full-time team member just four months later.

“When he came to Herc, his experience was in the culinary field,” said Robbie Tudor, South Charleston’s branch manager. “He was determined to learn the Herc Way and was willing to do anything he was asked.”

After a few months on the job, Stiltner expressed interest in becoming a driver. After a short period of time, his request was granted and he began delivering equipment with a pickup truck and trailer. “After that, it didn’t take long for him to work his way into the rollback,” Tudor said.

In late October, Stiltner passed a Level III DOT inspection with no violations – a feat that was not lost on Tudor, Mike Ammons, DM of the Southern Virginia District, and Doug Smith, Carolina Region Vice President. All three recently congratulated Stiltner for a job well done.

“One of the best tips I can offer in passing a DOT inspection is to do a thorough pre-trip inspection on the delivery truck each morning,” said Stiltner. “One of the things that I often hear from DOT officers is about how organized I am. I always have all my paperwork in order and ready during the DOT stops.”

Tudor recognized Stiltner’s commitment to the job instantly. “He is a safe driver, double checks his work and really takes pride in what he does.”

“I love my job and being part of the Herc family,” Stiltner said.

Curb to Curb Coverage

That’s what we want to do with this newsletter.

Our aim is to highlight our professional drivers, who make our company successful, to share your everyday challenges, and document your accomplishments while reinforcing safety and building a stronger Herc driver community.

But to do all that, we need your input. Do you have a cool tale from the field? Does a fellow driver deserve some praise? Do you have a funny or fascinating delivery story that needs to be told and would be of interest to other drivers? How about some truck driving industry news to share? If you have items to share, email us at fieldsupport-communications@hercrentals.com. And please add your name and phone number in case we need to follow up with you.

Driver Spotlight: Tommy Fox, Arden, NC

Official Title: Master Driver

Certifications: Master Driver Course Trainer / ProDriver Academy; forklift operation certification; aerial work platform certification

Years at Herc Rentals: 12 years as of April 2019

Favorite Part of the Job: “Something different every day! My passion is equipment, whether it’s running it, working on it, or moving it. I love a challenge, and I don’t think there is any greater challenge than driving a truck in the mountains. That being said, there is no better scenery to look at while you are doing your job than the mountains of North Carolina.”

Biggest Driving Pet Peeve: “Driving in my area, the road situations can be hairy, to say the least. So, if jobsite information is not exactly right, it can put me in a bind really quick. Roads tend to be twisty and narrow which makes finding places to turn around with a full load stressful and challenging at times. Also, I can’t stand for my windows to be dirty!”

Interesting Fact: Tommy spent four years in the United States Marine Corps.

Favorite Hobby: Tommy likes riding and breaking horses.

What’s On Your Radio When You’re Driving: “I am a newshound and have been for as long as I can remember. I have a Sirius XM Radio in my truck, so I can listen to the local news stations in the morning and then regional throughout the day.”

“Tommy is the ultimate team player and is always ready to help out. He is what makes Herc Rentals a great place to work because no matter what happens, he will ask how he can help make the situation better. His safety record speaks for itself as he has had seven no violations stops dating back to 2016. In February, Tommy was stopped with no violations, and the NCDOT presented him the CVSA decal for his truck, which exempted Tommy from re-inspections for the next three months. His overall professionalism, dedication to his job and safety, and willingness to always take care of the customer is why I feel Tommy Fox is worthy of recognition.” - Matthew Skamperle, Branch Manager, Arden, NC



Tommy Fox, Master Driver



Kimb Hill, Master Driver

Two Decades on the Job and Driver Kimb Hill Still Brings a Positive Attitude Every Day

Nearly 21 years ago, Kimb Hill began working at Herc Rentals.

For more than two decades now, Hill has maintained a positive attitude day in and day out no matter how heavy the workload, explained Robert Jones, the company’s Coastal Carolina district manager.

Working out of the North Charleston, SC, branch, Hill has been a lead driver for the past 10 years. “He is always willing to help out and always has a positive, can-do, make-it-happen attitude. Kimb’s customer service is second-to-none.”

One of the reasons Jones knows about Hill’s exemplary customer service is due to the number of customers who request him by name for equipment deliveries.

“His knowledge about the business and the operation of the equipment is extraordinary. Having him be able to familiarize our customers with the equipment is a major plus.”

Hill said he doesn’t have any customer service secrets. He simply puts himself in the position of the customer, focusing on their needs and what he would want if he was in

their position, whether it’s delivering equipment on time or spending a few extra minutes to ensure the customer knows how to use the equipment effectively and safely.

“Having Kimb as part of the team helps to ease the job as you always know if it’s in Kimb’s hands, it’s being taken care of promptly and professionally.”

Safety Tip: Winter Vehicle Maintenance



Winter is coming, and with it comes frigid temperatures, heavy and drifting snow, and vehicles getting stranded along the road. By following these tips, you'll lessen the likelihood of vehicle failure once the flurries begin to fly.

- 1. Perform Pre-Trip Inspections:** It's understandable that with below zero temperatures anyone can get a little lax about standing outside in the cold to check the unit; however, in 15 to 30 minutes you can make sure your vehicle is up to speed, especially checking that your hoses, belts, lights, and tires are in good condition. Doing so can save you from having a violation or a costly roadside service.
- 2. Check Your Batteries:** Batteries tend to lose power as the temperature goes down and at lower temperatures more power is required to start the engine.
- 3. Check the Cooling System:** Top off your antifreeze to protect your vehicle in these temperatures. Not only does it protect your engine during the winter, but it also keeps the cooling system from rusting. Make sure you don't have coolant or engine oil leaks. If you do, have it repaired immediately as these are the types of failures that will cause a breakdown.
- 4. Top Off the Tanks:** Keep your diesel tanks close to full. Don't run closer to empty because if an emergency occurs like a road closure and you have to shut down where you are, you'll run out of diesel.
- 5. Tire Chains:** Make sure you carry the number of chains required by law, depending on your state, and learn to use them before you have to.
- 6. Air Line Antifreeze in the Brake Lines:** By adding some air line antifreeze to your brake lines, you can prevent your lines from freezing. Also make sure you drain your lines to get rid of water build-up that could cause a brake failure.
- 7. Don't Ignore Alerts:** If your ABS alarm goes off or any other warning comes on make sure you get it checked out immediately.
- 8. Plan Your Route:** Listen to weather updates. If you know you're headed toward a storm, plan ahead and move only if it's safe to do so.

And remember ... Safety is not a choice, it's a must ... Drive Safely!

Preparation is Powell's Preference for Passing DOT Inspections

In just two short years, Chris Powell has become a leader by providing superior customer service and demonstrating a deep understanding of all the equipment he delivers daily.

Powell, a rollback and tractor trailer driver, was recruited to Team Herc in the late spring of 2017, explained Richie Markuson, the Wilmington, NC, branch manager.



Tractor Trailer Driver Chris Powell says preparation is one of the keys for any successful driver. Preparation includes knowing the equipment you're delivering and surveying your vehicle before you take to the road.

"One of his current co-workers told him about delivering equipment. He told Chris how much he liked it, and that encouraged him to apply." Since joining Team Herc, Markuson said Powell's been the go-to guy for emergency and weekend work. "He's had numerous DOT stops with no violations."

According to Powell, there is no big secret to passing these inspections. "Just be courteous and do your truck inspections before getting on the road," said Powell, who was recently nominated by Markuson for a driver training position. For Markuson, Powell is the perfect candidate for the position.

"Proficiency in operating all the equipment, getting RAs signed, keeping a clean truck, being courteous to customers, spending the time to familiarize them with the equipment being dropped off and a good attitude ... Chris possesses all these qualities," Markuson said.

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2019
**NOVEMBER
 DRIVER
 NEWSLETTER**

Featuring Our
**Professional Drivers
 from the Carolina
 Region**

We're always looking for good people and good drivers like you.
Remember, if you refer a friend, you could earn up to \$2,500.

Herc Rentals Tractor Trailer Driver Open Positions:

POSITION TITLE	LOCATION	RECRUITER
Tractor Trailer Driver	Albuquerque, NM	Brittanie Phelan: 206-934-5740
Tractor Trailer Driver	Norcross, GA	Maya Mongo: 470-498-4820
Tractor Trailer Driver	East Point, GA	Maya Mongo: 470-498-4820
Tractor Trailer Driver	Marietta, GA	Maya Mongo: 470-498-4820
Tractor Trailer Driver	Fort McMurray, AB	Gabrielle Grimblat: 780-400-0946
Tractor Trailer Driver	Fort McMurray, AB	Gabrielle Grimblat: 780-400-0946
Tractor Trailer Driver	Clayton, NC	Maya Mongo: 470-498-4820
Tractor Trailer Driver	Augusta, GA	Maya Mongo: 470-498-4820
Tractor Trailer Driver	Williston, ND	Tara O'Connor: 973-575-2424
Tractor Trailer Driver	Upper Marlboro, MD	Michelle Scalph: 571-445-7072
Tractor Trailer Driver	Liverpool, NY	Michelle Scalph: 571-445-7072
Tractor Trailer Driver	Everett, WA	Brittanie Phelan: 206-934-5740

POSITION TITLE	LOCATION	RECRUITER
Tractor Trailer Driver	South Dallas, TX	Danielle Pearsall: 816-480-2152
Tractor Trailer Driver	Austin, TX	Danielle Pearsall: 816-480-2152
Tractor Trailer Driver	Fort Worth, TX	Danielle Pearsall: 816-480-2152
Tractor Trailer Driver	Macon, GA	Maya Mongo: 470-498-4820
Tractor Trailer Driver	Bogart, GA	Maya Mongo: 470-498-4820
Tractor Trailer Driver	Winston, GA	Maya Mongo: 470-498-4820
Tractor Trailer Driver	West Sacramento, CA	Joshua McEwen: 916-330-6509
Tractor Trailer Driver	Chico, CA	Joshua McEwen: 916-330-6509
Tractor Trailer Driver	Anaheim, CA	Joseph Gunter: 510-292-2812
Tractor Trailer Driver	Burbank, CA	Joseph Gunter: 510-292-2812
Tractor Trailer Driver	San Diego, CA	Brittanie Phelan: 206-934-5740

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